

# ENABLING INNOVATION

Innovation is successful change  
Projects are how we deliver it

## What should I bring to class?

A laptop – once enrolled, you will be able to download the digital resources that support the day's learning; alternately, you can download and print the paper versions if you are more comfortable working with the old-school tools of the trade.

If you'd like to bring a keep-cup and/or refillable bottle, we provide all-day tea, coffee and water; and if you don't want to bring your own lunch, there are plenty of nearby food options.



<https://project.info>

## PROCUREMENT



CENTER FOR  
**PROJECT  
INNOVATION**



Outsourcing the provision of goods and services comes with huge expectations. You need to operate transparently and achieve value for money, all while navigating a complex web of procurement legislation, policies and procedures.

This one-day Masterclass will help you get to grips with the essentials of corporate and government purchasing, taking you through each stage of the procurement lifecycle via a hands-on, interactive case study.

If spending six hours talking about contracts sounds as dry as toast, you haven't been to our PROcurement Masterclass!

## Why should I take this Masterclass?

## What will I learn in one day?

We will share a proven range of techniques for tendering, negotiating, managing risk and administering contracts; whilst building ongoing, sustainable and mutually beneficial relationships with suppliers.

Going beyond the mandatory requirements of your organisation, you will pick up countless real-world tips on how to make the whole procurement process easy to understand, accountable and less stressful for all involved.

Enrolment in this Masterclass allows you to complete the balance of your credit online in OPEN and certify as a CPO at no extra cost!

## Who will be teaching me?

Our Certified Project Trainers are:

- proven industry expert with over 10 years' practical experience leading complex projects, programs and portfolios of work
- inspiring communicators
- creative and critical thinkers, and
- trained educators, facilitators and mentors.

Importantly, they are not professional lecturers who only learned project management from text-books – they superimpose on the content a wealth of project skill and experience from all stakeholder perspectives that bring project management to life.

